



YOUR FUTURE IS BRIGHT WITH HOLSTEIN CANADA

Regional Field Manager

Territory: Ontario and Western Canada



HOLSTEIN CANADA is the largest dairy breed association in Canada, serving our membership of 10,000 active dairy producers since 1884. With dynamic leadership and a clear vision, we are building an exciting, tech-friendly future. We offer a team-oriented workplace, supportive leadership, and a chance for you to play a role in the future of the dairy industry.

YOU are a natural leader. You take pride in growing and developing your team. You are innovative and creative in your approach. You embrace change. You are goal-oriented and responsible. You are equally keen to learn and to share what you know. You are responsive and resolve issues quickly. You are a positive person who thrives on positive energy!

In this role, **YOU WILL:**

- Lead all aspects of on-farm service delivery to producers in Ontario and Western Canada
- Drive and motivate key performance indicators including producer retention, staff/team productivity, business development and customer satisfaction
- Hire, develop, manage and engage team to deliver classifications, assessments and field services; evaluate team and individual performance
- Work closely with field team and clients to identify efficiencies, resolve issues and improve services
- Participate on the field staff leadership team (CFS), as well as board and operational committees (e.g. Breed Advisory and Classification Advisory)
- Establish and maintain a positive culture among the field team and across the company

YOU OFFER:

- Post-secondary education in agriculture/dairy, business, or a related field
- 5-10 years' experience in the dairy industry or agriculture
- 3-5 years' experience with all aspects of staff management
- Strengths in team building, problem solving, decision making and customer service
- Comfort in learning and exploring new software
- Ability to travel within Ontario and Western Canada; valid driver's license
- Passion for the dairy industry
- Bilingual (English & French) is an asset

Contact: hr@holstein.ca

Submit application by: December 13th, 2020

We are committed to providing a barrier-free recruitment process. If you require accommodation at any step in the process, we will work with you to meet your needs – simply contact a member of the HR team with your request. Thank you for your application to Holstein Canada. Due to the volume of applications, only selected candidates will be contacted.