



CAREERS

Holstein Solutions Partner

Location: Atlantic Canada

HOLSTEIN CANADA is the largest dairy breed association in Canada, serving our membership of over 9,500 active dairy producers since 1884. With dynamic leadership and a clear vision, we are eagerly embarking on an exciting, tech-friendly future. We offer a strong team-oriented workplace, supportive leadership, and the chance for you to play a key role in our future. In 2025, our Classification Service will be celebrating 100 years of dedication to Canada's dairy farmers.

YOU KNOW COWS AND FARMS! You take great pride in being driven and accountable. You work quickly, think objectively and stay organized. You are an excellent listener, and you educate and communicate easily and you have always provided excellent service to your customers and colleagues. You can use your knowledge and experience to help other producers. You enjoy life on the road and can maintain strong team relationships from a distance.

In this role, **YOU WILL:**

- Evaluate cow conformation, according to classification policies and guidelines
- Conduct Cattle Assessments, under DFC's proAction® Animal Care pillar
- Support improved herd management by educating producers on herd strengths, weaknesses and comparisons to national benchmarks
- Provide high quality on-farm customer service and consultation, sharing information and answering questions about all Holstein Canada services
- Lead presentations & extend knowledge on dairy trends, genetics, Holstein Canada services, industry news, and other aspects
- Share knowledge on dairy trends, genetics, Holstein Canada services, and industry news
- Set and achieve client recruitment and client retention goals
- Job base in Maritime at 90% and travel across Canada 10%

YOU OFFER:

- 3 + years working experience in the dairy industry
- Post-secondary education (preferred), or comparable relevant experience
- Practical knowledge of dairy cattle conformation
- Exceptional abilities in customer service and relationship-building
- Observant and knowledgeable
- Solid understanding of the business needs of dairy producers in Atlantic area
- Proficiency with computers; you are adaptable to new technology
- Independently manage your administrative, travel and scheduling tasks
- Valid driver's license and proof of insurability
- Ability to communicate well in both French and English is an asset

*We are committed to providing a barrier-free recruitment process. If you require accommodation at any step in the process, we will work with you to meet your needs – simply contact a member of the HR team with your request.
Thank you for your application to Holstein Canada. Due to the volume of applications, only selected candidates will be contacted.*



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WE OFFER:

- A competitive salary and benefit package
- Fitness reimbursements
- A company vehicle, cell phone and other tools to help you get your job done
- A tight-knit team
- A positive, professional link to head office
- Semi-annual meetings & training with the entire classifier team
- The opportunity to serve a dynamic variety of producers and farms around the country
- The chance to play an important role in the Canadian Dairy industry

How to Apply

Please submit your application directly to: HR@Holstein.ca

Applications will be accepted on an ongoing basis until the position is filled. If selected, you will be contacted for an initial phone screen, followed by 1-3 interviews. Our hiring process may also include competency testing as well as a criminal background check.

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